



Bali Hotels Association is a professional group of star rated hotels and resorts in Bali. Members include General Managers from more than 100 hotels and resorts in Bali that representing more than 15,000 hotel rooms and almost 30,000 employees in tourism sector.

One of the objectives of BHA is to support and facilitate the development of communities, education and environment in Bali. BHA has initiated many projects involving the association members as well as the people in the industry. Only by supporting each other this long term projects can be achieved and benefits everyone in the island.

Our Vision

To keep Bali as the most desirable tourism destination in Asia through the warmth and hospitality of its people.

Our Mission

To bring together all General Managers of hotels, villas and resorts in a non-competitive environment, to exchange information on matters of general interest, to have a common voice on issues pertaining to the tourism and hospitality industries in support of Bali as a destination.

To support and facilitate the development of Balinese community, education and environment initiatives in Bali.

BHA is also involved in the following programs:

Community Relations & Charity

Developing orphanages programs and disability programs

Education & Training

Developing programs for training and learning, scholarships and internship

Environment

Working together with No-profit organizations on environment, eco- tourism projects

General Affairs/Government Relations

Getting updated on the latest regulations and to create awareness to all members and public in general

Marketing & Public Relations

Focusing on promotions of Bali as a destination

Safety & Security

Integrating security System between BHA members and Police Department, Tsunami Ready Preparedness

Sport & Cultural Activities

Participating in friendship sport & cultural carnivals or competitions among members and public

JOIN US! BHA has revised its membership fees for 2013 for everyone to be able to afford the cost. Together we will be stronger!

MEMBERSHIP FEE SCHEDULE –YEAR 2013

Prices below are for a one year BHA membership. We recognize that many hotels could not afford past membership fees. We now made them affordable to all!

		Room Rates (USD)				
		0-59	59-99	99-219	219-349	349+
Room Count	0-50	3,000,000	4,000,000	5,000,000	6,000,000	7,000,000
	51-150	4,000,000	5,000,000	6,000,000	7,000,000	7,100,000
	151-300	5,000,000	6,000,000	7,000,000	7,100,000	7,200,000
	300+	6,000,000	7,000,000	7,100,000	7,200,000	7,300,000

Room Rates

BHA will randomly check for lowest available published rates online (booking.com or others if not available on booking.com) in order to determine the member's rate range. Rate levels are established solely for the purpose of calculating BHA membership fees. BHA commits to exercise due care in its rate shopping exercise to classify a member in a fair rate range. Should BHA encounter anomalies, BHA will contact the member for clarification.

Food & Beverage discounts:

Each member will receive 4 BHA membership cards. Each card entitles the holder 25% discount in any BHA member outlet (terms and conditions apply). Each member is required to offer 25% discount in their outlets to holders of BHA membership cards.

Complimentary rooms:

During the year, BHA may need to provide accommodation to people. These needs are typically connected with BHA activities benefiting all members. For example: BHA may organize training for its members and needs accommodation for the trainer in order to minimize training costs to participants. As such, two 1 night Gift Certificates are to be issued to BHA on an annual basis. BHA will make public to its members how these rooms night are redeemed.

Please apply for your membership now to exec@balihotelsassociation.com or call Ajung at 227 600.